# Standard IAA Non-Licensed Buyer Fees

Effective July 1, 2019

<table>
<thead>
<tr>
<th>Sale Price</th>
<th>Buyer Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>$0 - $49.99</td>
<td>$25.00</td>
</tr>
<tr>
<td>$50.00 - $99.99</td>
<td>$45.00</td>
</tr>
<tr>
<td>$100.00 - $199.99</td>
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<tr>
<td>$200.00 - $399.99</td>
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</tr>
<tr>
<td>$400.00 - $499.99</td>
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<tr>
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<tr>
<td>$600.00 - $699.99</td>
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<td>$700.00 - $799.99</td>
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<tr>
<td>$3,000.00 - $4,999.99</td>
<td>$620.00</td>
</tr>
<tr>
<td>$5,000.00 +</td>
<td>15% of sale price</td>
</tr>
</tbody>
</table>

Internet Bid Fee and Proxy Bid Fee

Applies if vehicle is awarded due to successful internet bid.

<table>
<thead>
<tr>
<th>Sale Price</th>
<th>Buyer Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>$0 - $99.99</td>
<td>-</td>
</tr>
<tr>
<td>$100.00 - $499.99</td>
<td>$29.00</td>
</tr>
<tr>
<td>$500.00 - $999.99</td>
<td>$39.00</td>
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<tr>
<td>$1,000.00 - $1,499.99</td>
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<tr>
<td>$1,500.00 - $1,999.99</td>
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<tr>
<td>$2,000.00 - $3,999.99</td>
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<tr>
<td>$4,000.00 - $5,999.99</td>
<td>$89.00</td>
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<tr>
<td>$6,000.00 - $7,999.99</td>
<td>$99.00</td>
</tr>
<tr>
<td>$8,000.00 +</td>
<td>$119.00</td>
</tr>
</tbody>
</table>

Service fee: $59 per unit (includes pull out and loading).
# Standard IAA Licensed Buyer Fees

Effective July 1, 2019

## Sale Price Buyer Fee

<table>
<thead>
<tr>
<th>Sale Price</th>
<th>Buyer Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>$0 - $99.99</td>
<td>$1.00</td>
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<tr>
<td>$100.00 - $199.99</td>
<td>$40.00</td>
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<td>$300.00 - $349.99</td>
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<td>$350.00 - $399.99</td>
<td>$90.00</td>
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<tr>
<td>$400.00 - $499.99</td>
<td>$100.00</td>
</tr>
<tr>
<td>$500.00 - $599.99</td>
<td>$130.00</td>
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<tr>
<td>$600.00 - $699.99</td>
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<tr>
<td>$700.00 - $799.99</td>
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<td>$800.00 - $899.99</td>
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<tr>
<td>$900.00 - $999.99</td>
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<td>$1,000.00 - $1,099.99</td>
<td>$205.00</td>
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<tr>
<td>$1,100.00 - $1,199.99</td>
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<tr>
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<td>$240.00</td>
</tr>
<tr>
<td>$1,400.00 - $1,499.99</td>
<td>$255.00</td>
</tr>
</tbody>
</table>

## Sale Price Buyer Fee

<table>
<thead>
<tr>
<th>Sale Price</th>
<th>Buyer Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>$1,500.00 - $1,599.99</td>
<td>$270.00</td>
</tr>
<tr>
<td>$1,600.00 - $1,699.99</td>
<td>$290.00</td>
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<tr>
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</tr>
<tr>
<td>$20,000.00 +</td>
<td>4% of sale price</td>
</tr>
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</table>

## Internet Bid Fee and Proxy Bid Fee

 Applies if vehicle is awarded due to successful internet bid.

<table>
<thead>
<tr>
<th>Sale Price</th>
<th>Buyer Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>$0 - $99.99</td>
<td>-</td>
</tr>
<tr>
<td>$100.00 - $499.99</td>
<td>$29.00</td>
</tr>
<tr>
<td>$500.00 - $999.99</td>
<td>$39.00</td>
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<tr>
<td>$1,000.00 - $1,499.99</td>
<td>$59.00</td>
</tr>
<tr>
<td>$1,500.00 - $1,999.99</td>
<td>$69.00</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Sale Price</th>
<th>Buyer Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>$2,000.00 - $3,999.99</td>
<td>$79.00</td>
</tr>
<tr>
<td>$4,000.00 - $5,999.99</td>
<td>$89.00</td>
</tr>
<tr>
<td>$6,000.00 - $7,999.99</td>
<td>$99.00</td>
</tr>
<tr>
<td>$8,000.00 +</td>
<td>$119.00</td>
</tr>
</tbody>
</table>

Service fee: $59 per unit (includes pull out and loading).
**Heavy Vehicles** are all vehicles sold through IAA’s Specialty Division Branch 811 and vehicle types identified as: bus, trailer, truck, crane, emergency equipment, farm equipment, forestry equipment, heavy equipment, motor home and travel trailer as searchable through and referenced on Advanced Search.

<table>
<thead>
<tr>
<th>Sale Price</th>
<th>Buyer Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>$0 - $99.99</td>
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</tr>
<tr>
<td>$100.00 - $199.99</td>
<td>$25.00</td>
</tr>
<tr>
<td>$200.00 - $299.99</td>
<td>$50.00</td>
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<td>$300.00 - $399.99</td>
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<td>$400.00 - $499.99</td>
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</tr>
<tr>
<td>$1,300.00 - $1,399.99</td>
<td>$240.00</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Sale Price</th>
<th>Buyer Fee</th>
</tr>
</thead>
<tbody>
<tr>
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<tr>
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<td>$4,500.00 - $4,999.99</td>
<td>$500.00</td>
</tr>
<tr>
<td>$5,000.00 +</td>
<td>10% of sale price</td>
</tr>
</tbody>
</table>

### Internet Bid Fee and Proxy Bid Fee

*Applies if vehicle is awarded due to successful internet bid.*

<table>
<thead>
<tr>
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<tr>
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<td>$99.00</td>
</tr>
<tr>
<td>$8,000.00 +</td>
<td>$119.00</td>
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</table>
# Standard IAA Rec Rides Buyer Fees

Effective July 1, 2019

## Sale Price Buyer Fee

<table>
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<th>Sale Price</th>
<th>Buyer Fee</th>
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</thead>
<tbody>
<tr>
<td>$0 - $99.99</td>
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<td>$700.00 - $799.99</td>
<td>$150.00</td>
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<tr>
<td>$800.00 - $999.99</td>
<td>$200.00</td>
</tr>
<tr>
<td>$1,000.00 - $1,299.99</td>
<td>$225.00</td>
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<tr>
<td>$1,300.00 - $1,999.99</td>
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<tr>
<td>$10,000.00 +</td>
<td>7% of sale price</td>
</tr>
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## Sale Price Buyer Fee

<table>
<thead>
<tr>
<th>Sale Price</th>
<th>Buyer Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>$1,600.00 - $1,699.99</td>
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<tr>
<td>$1,700.00 - $1,999.99</td>
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</tr>
<tr>
<td>$8,000.00 - $9,999.99</td>
<td>$700.00</td>
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## Internet Bid Fee and Proxy Bid Fee

*Applies if vehicle is awarded due to successful internet bid.*

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<tr>
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<td>$89.00</td>
</tr>
<tr>
<td>$6,000.00 - $7,999.99</td>
<td>$99.00</td>
</tr>
<tr>
<td>$8,000.00 +</td>
<td>$119.00</td>
</tr>
</tbody>
</table>

*Service fee: $59 per unit (includes pull out and loading).*